



Caltrans North Region [D1, D2, D3]
Virtual Meet the Primes:
Architecture & Engineering (A&E)



Welcome!

Today's event will be recorded.

Attendees will be muted & videos turned off upon entry.

We will begin today's event at 10am.

WELCOME TO OUR EVENT

Hosted by Caltrans North Region (Districts 1, 2 & 3) Small Business Liaisons



District 1

AARON MORGAN

AARON.MORGAN@DOT.CA.GOV



District 2

PATRICIA SILVA

PATRICIA.SILVA@DOT.CA.GOV



District 3

ROBYNN SPENCE

D3.SMALL.BUSINESS@DOT.CA.GOV

Caltrans - North Region

Caltrans North Region

- Consists of Districts 1, 2, & 3

District 1

- Del Norte, Humboldt, Lake, and Mendocino Counties

District 2

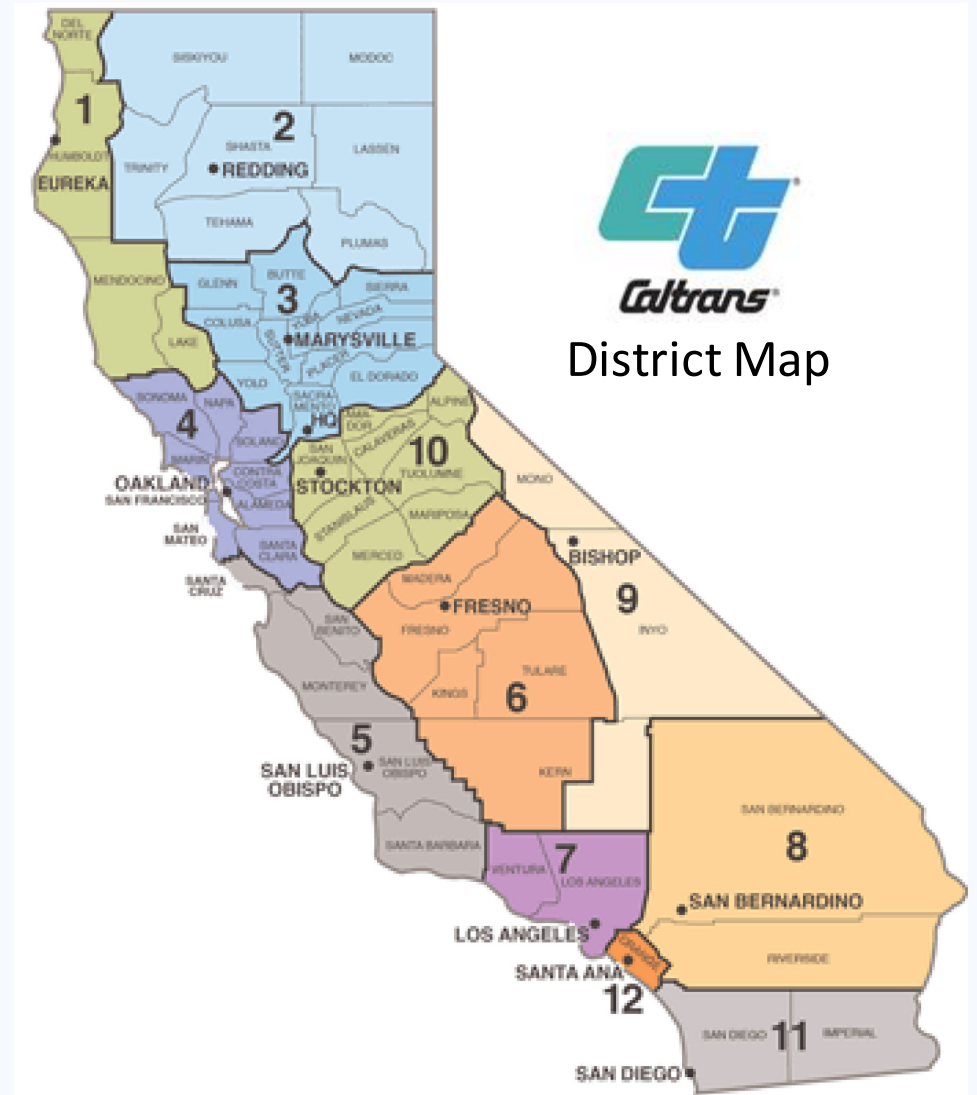
- Lassen, Modoc, Plumas, Shasta, Siskiyou, Tehama, and Trinity Counties

District 3

- Butte, Colusa, El Dorado, Glenn, Nevada, Placer, Sierra, Sacramento, Sutter, Yolo, and Yuba Counties

Statewide DSBL Contact List:

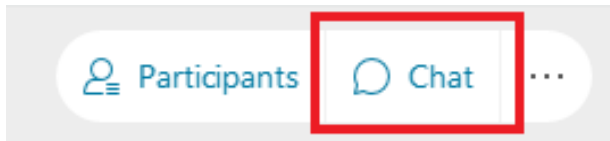
<https://dot.ca.gov/programs/civil-rights/dsbl-contact-list>



Using the Chat and Q&A Features in WebEx

To send a chat message:

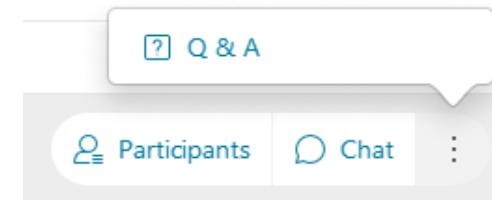
1. Open the Chat panel in the lower right corner:



2. In the Send to or To drop-down list, select the recipient of the message.
3. Enter your message in the chat text box, then press Enter on your keyboard.

To submit a question via the Q&A Panel:

1. Open the Q&A panel by clicking the “...” in the lower right corner:



2. Click in the drop -down menu and select “*Robynn Spence*” as the recipient of the question.
3. Enter your question in the text box and press Enter on your keyboard.

*** Be sure to indicate if you would prefer to have our moderators ask your question, or if you'd like to be unmuted to ask yourself.*



Title VI of the Civil Rights Act of 1964, prohibits discrimination based upon race, color, and national origin. Specifically, 42 USC 2000 states that “No person in the United States shall, on the ground of race, color, or national origin, be excluded from participation in, be denied the benefits of, or be subjected to discrimination under any program or activity receiving Federal financial assistance.”

[HTTPS://DOT.CA.GOV/-/MEDIA/DOT-MEDIA/PROGRAMS/CIVIL-RIGHTS/DOCUMENTS/TITLE-VI/CALTRANS-NON-DISCRIMINATION-POLICY-STATEMENT-A11Y.PDF](https://dot.ca.gov/-/media/dot-media/programs/civil-rights/documents/title-vi/caltrans-non-discrimination-policy-statement-a11y.pdf)

welcome



**ANDY
ALVARADO**

CHIEF NORTH REGION
CONSTRUCTION

Please Welcome our Panelists

Pat Lowry Alta Vista Solutions	Wirt Lanning Stantec	Lincoln Leaman TRC	Alison Lindelien WSP
Richard Yost Caltrans A&E Contract Evaluation Branch	Charnpreet Malka Caltrans North Region Calmentor Program	Kayla Miller Caltrans North Region Calmentor Program	Steve Mendenhall Chaudhary & Associates
Aisha Copeland Caltrans Office of Civil Rights	Taylor Bowes Norcal PTAC	Liz Brazil Norcal PTAC	Ed Duarte Norcal PTAC

PAT LOWRY

PRINCIPAL

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<https://altavistasolutions.com/>

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—AN ATLAS COMPANY—

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PRINCIPAL

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SENIOR TRANSPORTATION
ENGINEER

Caltrans, Division of Procurement
& Contracts

Richard.yost@dot.ca.gov

(916) 936-9442



AISHA COPELAND

Caltrans – Office of Civil Rights

Small Business Advocate

SmallBusinessAdvocate@dot.ca.gov

(916) 324-6900

DBE Certification Branch

DBE.Certification@dot.ca.gov

Disadvantaged Business Enterprise (DBE)

DBE Federal Program

<https://dot.ca.gov/programs/civil-rights/dbe>





CALMENTOR PROGRAM - NORTH REGION

STEVE MENDENHALL

VICE PRESIDENT

Chaudhary and Associates

stevem@chaudhary.com

(925) 951-3877 cell



WHAT IS CALMENTOR?

Created by former Governor Arnold Schwarzenegger's Executive Order S-11-06.

Caltrans North Region Consultant Services Unit (CSU) has implemented an Architectural & Engineering (A&E) mentor-protégé program, also known as "Calmentor". By partnering with the American Council of Engineering Companies (ACEC), the Calmentor Program promotes partnership with the private consulting industry. The Calmentor Program is consistent with the Governor's Executive Order No. S-11-06 to encourage new businesses, grow existing businesses, and promote small and emerging business contracting with the State of California. Calmentor supports the participation of certified Small Business Enterprise (SBE), Disadvantaged Business Enterprise (DBE), and Disabled Veterans Business Enterprises (DVBE) firms in the North Region. Voluntary participation in the program is through acceptance and screening of completed applications from mentors and protégés.

MISSION: The mission of the Calmentor Program is to increase the pool of small firms participating in transportation projects by providing them opportunities to network and partner with larger, established firms.

GOALS & OBJECTIVES:

Establish a mentoring Program that pairs small firms with larger, established firms in the same field of expertise

Enhance the growth potential of small firms

Ensure that both small and large firms have equal opportunities to participate in transportation projects

Establish a clear, accessible entry point for small firms that want to do business with Caltrans or other public agencies

Develop business relationships that foster new opportunities for both large and small firms

Encourage small firms to obtain certification from appropriate agencies

Increase the pool of small businesses

PARTICIPANTS

- Caltrans North Region – supports and facilitates all program related activities.
- Steering Committee Members – Seven members; three mentors, three protégés and the Chief of NRCSU.
- Mentors – Established firms willing to commit time to help small firms achieve their growth potential.
- Protégés – Small firms seeking growth potential in the transportation marketplace.
- ACEC California – a lead organization of private sector engineering and land surveying firms. (Redwood, North Coast and Sierra Chapters)

PROGRAM STRUCTURE

Pairing Process:

1. Mentors and Protégés submit a CNR application to Caltrans.
2. The Steering Committee reviews all applications and makes decisions regarding approval.
3. Caltrans posts the names of accepted Mentors and protégés on the CNR website;
4. Potential Mentors and Protégés meet and interview each other;
5. The Steering Committee approves a Memorandum of Understanding (MOU) into which the Mentor and Protégé voluntarily enter.

Establishing a Formal Relationship/MOU

Mentors and Protégés should:

1. Describe the goals and objectives of the partnership;
2. Develop a method or approach to achieve the goals and objectives;
3. Establish a mentoring duration;
4. Agree on areas of support and development.

PROGRAM STRUCTURE (CONTINUED)

Evaluation and Feedback

Mentors and Protégés will meet on a quarterly basis to:

1. Review milestones in their MOU;
2. File a Progress Report with Steering Committee each quarter.
3. Review measurements to assess growth of Protégés;

Recognition of Program Achievements

1. Evaluate Mentor/Protégé accomplishments;
2. Celebrate Mentor/Protégé successes at annual meetings.
3. Develop a CNR graduation process and hold such graduations on an annual basis.

STEERING COMMITTEE RULES AND RESPONSIBILITIES

The nine-member Steering Committee, which guides and maintains the Calmentor Program, has the following roles:

- Establishes Program goals and objectives and ensures that they are fulfilled
- Sets Program policies and procedures
- Reviews agreements
- Establishes the grievance protocol
- Helps resolve disagreements
- Evaluates Program performance
- Collects historical information on how the Program is proceeding
- Serves as an advisory body to Caltrans

The program is currently accepting new Mentors, Proteges and Steering Committee Members. Please complete the appropriate forms and e-mail them to the contact person listed below:

Kayla Miller 530-741-4003 Kayla.Miller@dot.ca.gov



Norcal PTAC

Northern California Procurement Technical Assistance Center



One-On-One Counseling



Custom Bid Matching

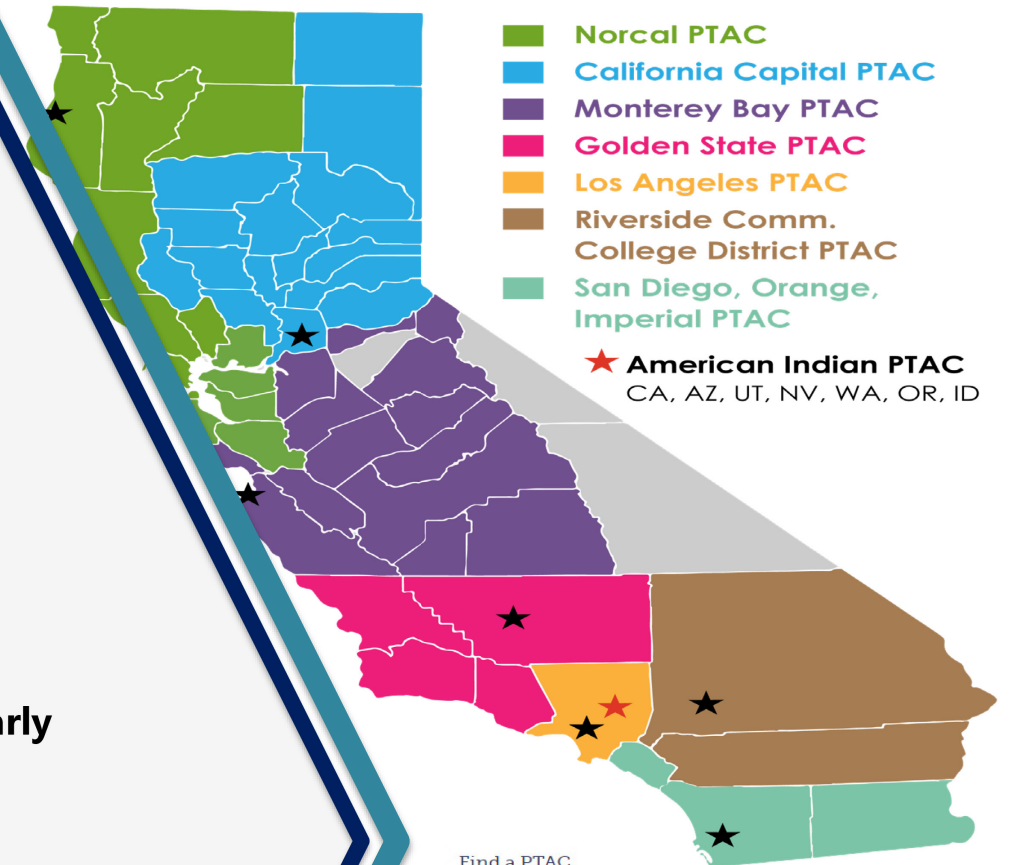


Resources & Training

In 2020, our clients won more than \$314 million in government contracts, nearly twice as much as in 2019.

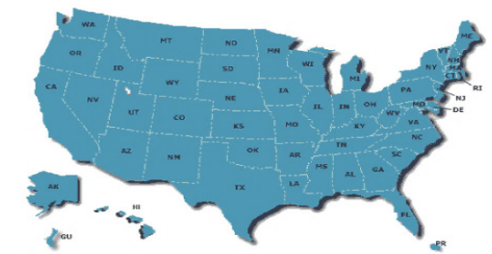
Sign up at www.norcalptac.org

Or find your local PTAC at www.aptac-us.org/find-a-ptac



Find a PTAC

Find a Procurement Technical Assistance Center
Click on the map below or use our PTAC Search Tool to find the Procurement Technical Assistance Center nearest you.



State:

This Procurement Technical Assistance Center (PTAC) is funded in part through a cooperative agreement with the Defense Logistics Agency.



707.267.7561 | info@norcalptac.org

Finding Caltrans Contracts

Caltrans Contractor's Corner

► Major A Contracts (Over \$1 Million)

<http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

- Contractor's Corner Advertisement tab
- Subcontracting opportunities
- Must register on Caltrans

► Minor B Contracts (\$5,000 - \$333,000)

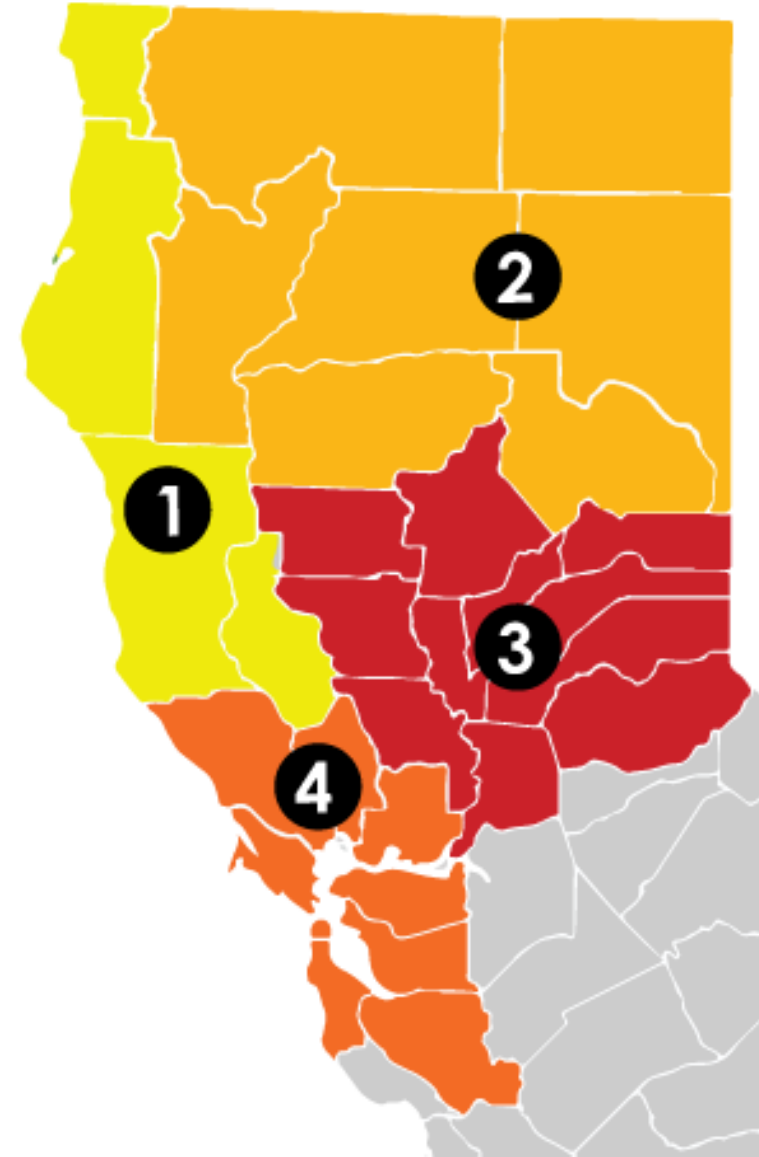
<https://dot.ca.gov/programs/procurement-and-contracts>

- View on Cal eProcure
- Register to bid

► Emergency Contracts

<https://ecr.dot.ca.gov/>

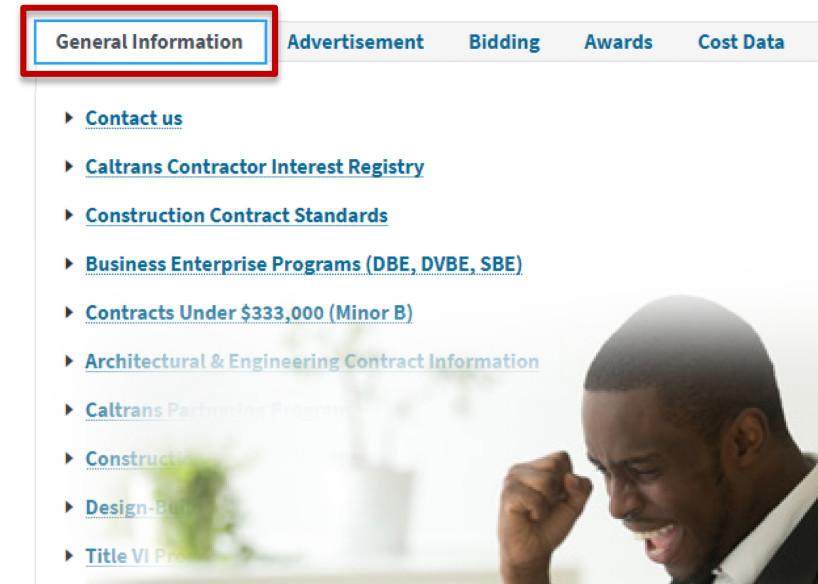
- Enter your firm into the Registry



A&E Contract Information

Caltrans Contractor's Corner

- ▶ [General Information](#)
- ▶ [Contact us](#)
- ▶ [Caltrans Contractor Interest Registry](#)
- ▶ [Construction Contract Standards](#)
- ▶ [Business Enterprise Programs \(DBE, DVBE, SBE\)](#)
- ▶ [Contracts Under \\$333,000 \(Minor B\)](#)
- ▶ [Architectural & Engineering Contract Information](#)
- ▶ [Caltrans Partnering Program](#)
- ▶ [Construction Payment Info \(stop notices\)](#)
- ▶ [Design-Build Program](#)
- ▶ [Title VI Program Info](#)



A&E Contract Information

Caltrans Contractor's Corner

Logout x Login x Open x ALERT x PTAC1 x caltran x DES-PI x A&E A x DES-PI x ppmoe x

https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information/a-e-advertisements

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Caltrans Travel Work with Caltrans Programs Caltrans Near Me Search

New A&E Advertisements

Cal eProcure posted A&E Advertisements:

Event ID	Event Name	SOQ Due Date
59A1128	On-Call Water and Wastewater Design Services	05/06/21 - 3:00 PM
04A6161	A&E On-Call Land Surveying Services	05/11/21 - 3:00 PM
07A5109	A&E Roadway Construction Services	05/13/21 - 3:00 PM
59A1130	A&E On-Call Quality Assurance and/or Verification Services	05/13/21 - 3:00 PM
09A0841	A&E On-Call Environmental Generalist Services	05/17/21 - 3:00 PM
04A6166	A&E On-Call Land Surveying Services, District 4	05/18/21 - 3:00 PM
04A6169	A&E On-Call Transportation System Management and Operations (TSMO) Services	05/26/21 - 3:00 PM

Advertised on
Cal eProcure

Cal eProcure

Event ID 07A5109 – A&E Roadway Construction Services

Event ID: 07A5109
Dept: Department of Transportation
Format/Type: Sell Event / RFx
Event Version: 5
Published Date: 04/16/2021 7:39AM PDT
Event End Date: 05/13/2021 3:00PM PDT

Description:

The documents and files attached to this solicitation do not have any updates for digital accessibility at this time. Updates will be applied as soon as they are available. For an accessible version of solicitation documents published on this page, please submit a request at <http://bit.ly/dpac-ada> or call (916) 654-2852.

This Request for Qualifications (RFQ) will require the submittal of an electronic PDF file of the Statement of Qualifications (SOQ) as stated in Section IV "Submission of Statements of Qualifications (SOQ)".

The work shall be performed on projects to improve the State transportation system throughout the county of South Los Angeles in California within the limits of District 7. The specific location of the work to be performed shall be identified in each Task Order.

Unless modified by Addenda, RFQ Requirements Question & Answer (Q&A's) must be received no later than seven (7) business days after RFQ advertisement.

18% DBE Participation goal required

Estimated contract amount \$4,800,000.00 - \$7,800,000.00

View Event Package
Post Vendor Ads
View Vendor Ads

Contact Information
Denetia Floyd-Smith
Phone:
Email: denetia.smith@dot.ca.gov

Pre Bid Conference (N/A)
Mandatory: Non Mandatory
Date:
Time:
Location:
Comments:

Cal eProcure

Post Vendor Ads

myHumboldt x My Meeting x Inbox - evb x Cal eProcure x PTAC1561 x A&E Advert x Event Search x Vendor Ads x

https://caleprocure.ca.gov/pages/Events-BS3/event-view-ad.aspx

Sub Seeking Prime

First < Sub Ads 2 of 3 > Last

Name: Seth Danquah- DBE

Response Deadline: 05/04/2021

Email: sdanquah@danquahgroup.com

Description: We provide construction management services including estimating, scheduling for roadways, heavy construction and other construction projects
We are a certified small business in California and a Disadvantaged Business Enterprise

Phone: 510/325-4612

Ad Created: 05/04/2021 2:30PM

Ad Updated: 05/04/2021 2:30PM

[Return](#)



Cal eProcure

Caltrans Department Code - 2660

myHumboldt | My Meeting | Inbox - evb | Cal eProcure | PTAC1561 | A&E Advert | Event Search | Vendor Ads

https://caleprocure.ca.gov/pages/Events-BS3/event-search.aspx

2660 Department of Transportation

Posted

Clear Criteria Advanced Search Criteria Search

Use Saved Search Manage Saved Searches Save Search Criteria

EVENTS

Showing Results 1-138 of 138

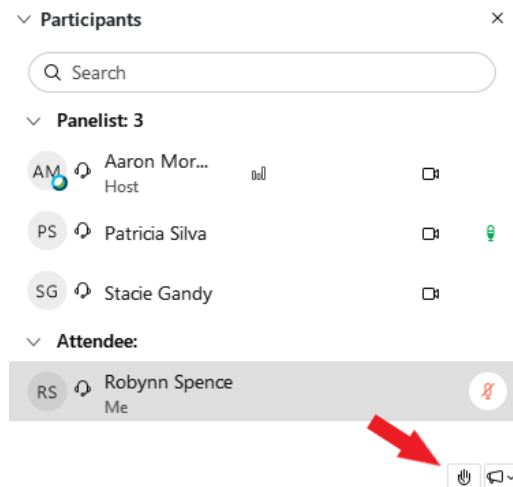
Download

Event ID	Event Name	Department Name	End Date	Status
04A6131	Metal Beam Guardrail Services in Marin, Napa, Sonoma, Solano, and Lake Counties	Department of Transportation	05/06/2021 2:15PM PDT	Posted
07-4W7404X	Place pipeliner and repair culverts.	Department of Transportation	05/06/2021 2:00PM PDT	Posted

Using the Chat and Q&A Features in WebEx

To raise your hand & ask a question live or share about your company:

1. Open the Participant panel in the lower right corner:



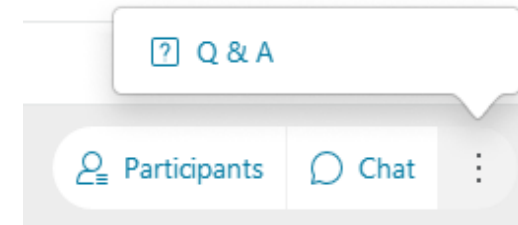
2. Click the “Raise Hand” icon.

3. When called on, ask your question or share your 30-second company presentation.

4. Click hand icon again to lower your hand.

To submit a question via the Q&A Panel:

1. Open the Q&A panel by clicking the “...” in the lower right corner:



2. Click in the drop-down menu and select “Robynn Spence” as the recipient of the question.

3. Enter your question in the text box and press “Enter” on your keyboard.

*** Be sure to indicate if you would prefer to have our moderators ask your question, or if you'd like to be unmuted to ask yourself.*



Q&A/Networking Session

ASK A QUESTION?

- SUBMIT QUESTION IN Q&A FEATURE
- RAISE YOUR HAND IF YOU'D LIKE TO BE UNMUTED TO ASK YOUR QUESTION LIVE

SHARE A 30-SECOND COMPANY INTRODUCTION?

- RAISE YOUR HAND TO BE UNMUTED, WE WILL UNMUTE YOU & LET YOU KNOW IT'S YOUR TURN

SHARE YOUR CONTACT INFO

- LET'S NETWORK! SHARE WITH THE GROUP YOUR CONTACT INFORMATION IN THE CHAT

2 Minute Poll Time

Please answer the following questions:

1. Do you feel better prepared after today's event to submit a bid on a future Caltrans project?
2. Do you have a better understanding of what is necessary for successful prime-sub partnerships?
3. Would you recommend this type of event to industry partners or colleagues?
4. Would you like to be contacted by Norcal PTAC to learn more about their services or becoming a client?



Please respond to each of these questions in the polling section of the Cisco WebEx window on the right side of your screen.

Resources

- **A&E Contract Information:** <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>
- **Procuring A&E Contracts:** <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information/procuring-a-e-contracts>
- **Calmentor Program:** <https://dot.ca.gov/caltrans-near-me/district-3/d3-popular-links/d3-calmentor>
- **A&E Look Ahead Projects:** <https://dot.ca.gov/SearchResults?q=A%26E+look+ahead>
- **A&E Contractor Resources:** <https://dot.ca.gov/programs/procurement-and-contracts/contractor-resources>
- **All Advertised Projects:** <http://ppmoe.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php>
- **Contractors Interest Registry/Emergency Work:** <https://ecr.dot.ca.gov/>
- **Caltrans Project Portal:** <https://dot.ca.gov/programs/asset-management/caltrans-project-portal>
- **Disadvantaged Business Enterprise System:** <https://dot.ca.gov/programs/civil-rights>
- **Search for a Certified Small Business & DVBE:** <https://www.caleprocure.ca.gov/pages/index.aspx>



Caltrans Contact Information

Contact Us: <https://dot.ca.gov/contact-us>

Statewide DSBL Contact List:
<https://dot.ca.gov/programs/civil-rights/dsbl-contact-list>

Caltrans Near Me:
<https://dot.ca.gov/Caltrans-near-me>

Caltrans Civil Rights Business Resources
(DBE/SB/DVBE) Certifications:
<https://dot.ca.gov/programs/civil-rights>

Caltrans Event Calendar:
<https://dot.ca.gov/programs/civil-rights/Caltrans-events-calendar>

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District 2, Small Business Liaison
Patricia Silva
Patricia.silva@dot.ca.gov

District 3, Small Business Liaison
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Caltrans North Region [D1, D2, D3]
Virtual Meet the Primes:

Architecture & Engineering (A&E)



Thank you for joining us!